SEVENTH AMENDMENT
To
AGREEMENT
Between
NEBRASKA DEPARTMENT OF LABOR
And
GEOGRAPHIC SOLUTIONS, INC.

Combined UI and E&T Program Technology Systems

This Seventh Amendment (7th Amendment) is entered into on March 8, 2021 between the Nebraska Department of Labor (NDOL), and Geographic Solutions, Inc., 1001 Omaha Circle, Palm Harbor, Florida 34683-4036 (GSI).

WHEREAS, NDOL and GSI previously entered into a fourteen (14) page agreement with twelve (12) attachments (total of three hundred and eight-six (386) pages), effective July 1, 2017 for the purpose of GSI providing NDOL with certain software, hardware and related services for NDOL's Unemployment Insurance (UI) and Employment and Training (E&T) programs (Original Agreement or Agreement).

WHEREAS, the Original Agreement, in Part V – Term of Agreement, allowed for amendment upon written agreement of the parties, and the parties have previously amended the Original Agreement via six (6) separate amendments. The parties now wish to amend the Original Agreement again, via this 7th Amendment.

WHEREAS, the Original Agreement, in Attachment #1 – Geographic Solutions Unemployment System License Agreement, provided that GSI may, from time to time, make enhancements or modifications to the software, hardware, and related services (Program or NEworks System), available to NDOL.

WHEREAS, the Original Agreement, in Attachment #1, Exhibit "A" provides a list of Program Modules provided to NDOL under the Original Agreement.

WHEREAS, GSI is willing to make certain enhancements (changes or additions/reductions) and/or modifications to the Program for NDOL.

WHEREAS, NDOL and GSI agree to amend the Original Agreement in order to add an additional Program Module, which will be provided to NDOL by GSI.

WHEREAS, the Program Modules are proprietary products of GSI that fully integrate with NDOL's NEworks system, and GSI is the sole source of these Program Modules, as no other vendor can provide modules that fully integrate with NDOL's system.

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NOW, THEREFORE, IT IS AGREED:

A. Section IV – Funding / Payment, Item G. of the Original Agreement is entirely replaced with the following Item G:

G. Total Expenditures under this Agreement will not exceed Forty-One Million, One Hundred and Five Thousand, Eight Hundred and Fifty-Two Dollars and Twenty-One Cents ($41,105,852.21).

B. Attachment #1 – Exhibit "A" – Software and Service Items and Fees is amended following the Tables for Phase 1, Benefits and Appeals and Phase 2, Tax, to add the following table, which through this 7th Amendment, will add a Two Factor Authentication Module. GSI provided NDOL with a quote for the Two Factor Authentication Module, which is attached to this 7th Amendment, labeled Attachment 7A, and incorporated herein by this reference. This table replaces the table in prior amendments.

Phase 3, Other.

MODULE DESCRIPTION	ANNUAL LICENSE FEE
HELP DESK MANAGEMENT MODULE: Provides live chat functionality and customer support for system users to communicate directly with a designated help-desk staff member on a real-time basis. Chat appears in a separate window, allowing users to navigate their profile while receiving assistance. User's name appears as a hyperlink, giving staff one-click access to a user's case file. Chat is system integrated and compatible with all operating systems. Annual software subscription, including initial set-up and configuration, priority software support and maintenance.	$24,996
GENERIC PROGRAM APPLICATION MODULE: Management and reporting of "Generic Program" set of applications (Eligibility Application, Enrollment Activities, Generic Outcome (exit)) with integration into IFT to assist in managing funds. Reports (Master Summary, Enrolled Individual, Activity, Services Provided Individual). Optional integration with Standard and Advanced Fund Tracking Modules to assist managing funds. Annual software subscription, including initial set-up and configuration, priority software support and maintenance.	$59,500
ADVANCED FUND TRACKING MODULE : Includes all functions of the Standard Individual Fund Tracking Module and includes the following additional abilities: Ability to create, manage, update and track funds by establishing the funds for specific time periods. Ability to process reallocations by funding stream. Enhanced audit tracking of funds to include reasons why modifications to funding levels are made. Ability to establish contracts for On-The-Job Training, Work Experience, or Project Contracts. Reports include: Obligations by Fund, Location, Provider, Participant, Time Periods and Payable to Voucher, Budget Management Reports, Individual Summary Obligations, and Time Periods, Case Manager Reports by Fund Stream and Time Period, Participants, Locations and Case Manager Obligations by Location.	$48,000
VOSGreeter MODULE : Kiosk-based client sign in and identification of area of interest, integrated messaging to the appropriate staff about clients who are awaiting service.	$48,492

IDENTITY DOCUMENT VERIFICATION MODULE : The module includes a self-service user interface for individuals to be able to add a digital document that establishes their identity. This is a simple wizard, available from either the dashboard or home page, if the individual is signed-in, that allows them to select the document and indicate what type of document it is. The system will ask for scans of both front and back of the document where appropriate (e.g., driver's license). A System Alert will notify staff members when an Identity Verification document has been added. With the ability to scan both sides of the document, the module can read the PDF417 code and compare the information (name, DOB, address, age) with the information provided by the individual. A queue is created for staff of individuals who have provided proof of identity documentation. From this queue, staff can link directly to the document to view it. A link to resolve any issue is also available.	$48,000
MIXED EARNER UNEMPLOYMENT COMPENSATION MODULE: This module will provide all necessary programming to allow for implementation of the MEUC program. This includes, but is not limited to, a MEUC specific self-employed questionnaire, and will allow for uploading of self-employment earnings. It will allow for notification to claimants via the message center, allow for responses to be saved, will set non-monetary issues for NDOL staff to review, will associate issues to a non-charge account, will associate an accounting designation (fund source), will send appropriate determinations (approved or denied), will pay additional authorized federal stimulus funding as appropriate, and will track approved and denied issues for reporting purposes.	$174,960.00
TWO FACTOR AUTHENTICATION: This module/service sends a 6 digit code to claimants that they will need to enter into the NEworks System to verify their identity. The code by default is sent via text. If text is not available, it is sent via email. This code is required to be entered on registration or on login if the individual registered before the feature is activated. The claimant will only be asked to provide the 6 digit code one time. However, if the user accesses the system from a different IP location the code is required again. Includes unlimited system texts and emails.	$48,000

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C. Attachment #9 – Geographic Solutions Proposed Modules – the table in the Original Agreement is entirely replaced with the following table:

Geographic Solutions Proposed Modules (Modules)

Software Description	PY 2016	7/1/17-6/30/18	7/1/18-6/30/19	7/1/19-6/30/20	7/1/20-6/30/21	7/1/21-6/30/22	7/1/22-6/30/23
Spanish Translation Module[1]	$19,950	$18,952	$18,952	$18,952	$18,952	$18,952	$18,952
Eligible Training Providers List[1]	$29,900	$28,405	$28,405	$28,405	$28,405	$28,405	$28,405
VOS Workforce Case Management and Reporting System[1]	$249,861	$237,368	$237,368	$237,368	$237,368	$237,368	$237,368
ReEmployment Exchange (REX)[1]	$494,825	$470,084	$470,084	$470,084[2]	$0	$0	$0
Attendance Tracking and REA/RES Scheduler[1]	$44,400	$42,180	$42,180	$42,180	$23,340[11]	$23,340	$23,340
Mobile Application and Hosting Services[1]	$121,750	$115,663	$115,663	$115,663	$115,663	$115,663	$115,663
Geographic Solutions Unemployment System (GUS) Benefits and Appeals [4]	$0	$3,445,825 (Initial Set-up Fee)	$0	$1,498,800[3]	$1,498,800	$1,498,800	$1,498,800
GUS Tax System[4]	$0	$0	$1,549,500 (Initial Set-up Fee)	$990,000[3]	$990,000[3]	$990,000	$990,000
Help Desk Management Module[5]	$0	$0	$16,664[6]	$22,913[9]	$0	$0	$0
Generic Program Application Module[5]	$0	$0	$39,667[6]	$59,500	$59,500	$59,500	$59,500
Advanced Fund Tracking Module[5]	$0	$0	$4,000[7]	$48,000	$48,000	$48,000	$48,000
VOSGreeter Module[5]	$0	$0	$0	$48,492[8]	$48,492	$48,492	$48,492
One-Time Fee for Development of Interface for WIOA Reporting with NDE-VR	$0	$0	$0	$9,300	$0	$0	$0
Identity Document Verification Module[10]	$0	$0	$0	$0	$32,000	$48,000	$48,000
MEUC Module[12]	$0	$0	$0	$0	$72,900[12]	$174,960[12]	$0[12]
Two Factor Authentication	$0	$0	$0	$0	$12,000[13]	$48,000	$48,000

[1] Current contract to be discounted 5%.
[2] Amount will be billed monthly, in twelve equal payments, and will cease upon Benefits and Appeals system go live.
[3] Annual fee prorated based on the number of months the system is live.
[4] Benefits and Appeals will be Phase 1, tax will be Phase 2 starting upon Benefits and Appeals system go live.
[5] These Modules are Phase 3, but date of implementation is not tied to Phase 1 or Phase 2.
[6] This begins November 1, 2018.
[7] This begins June 1, 2019.
[8] VOSGreeter will be prorated based on the date of implementation of the module.
[9] Use of this module ended May 31, 2020.
[10] This begins November 1, 2020.
[11] Cost adjusted July 1, 2020 due to Attendance Tracking inclusion in GUS.
[12] The MEUC Module will be prorated at a monthly cost of $14,580, beginning with the date the MEUC Module goes live. The MEUC Module is for a specific program authorized under federal law for a limited period of time. The parties do not anticipate use of the MEUC Module to continue beyond 2022. In the event NDOL requests use of the MEUC Module beyond 2022, NDOL and GSI will amend the Agreement, and pricing in the 6th Amendment will apply.
[13] The Two Factor Authentication Module will be prorated at a monthly cost of $4,000, beginning with the date the Two Factor Authentication goes live.

D. Attachment #9 – Optional Annual Renewals – this table in this Original Agreement is entirely replaced with the following table:

Optional Additional Annual Renewals

Software Description	7/1/23-6/30/24	7/1/24-6/30/25	7/1/25-6/30/26	7/1/26-6/30/27	7/1/27-6/30/28
Spanish Translation Module	$18,952	$18,952	$18,952	$18,952	$18,952
Eligible Training Providers List	$28,405	$28,405	$28,405	$28,405	$28,405
VOS Workforce Case Management and Reporting System	$237,368	$237,368	$237,368	$237,368	$237,368
ReEmployment Exchange (REX)	$0	$0	$0	$0	$0
Attendance Tracking and REA/RES Scheduler	$23,340	$23,340	$23,340	$23,340	$23,340
Mobile Application and Hosting Services	$115,663	$115,663	$115,663	$115,663	$115,663
Geographic Solutions Unemployment System (GUS) Benefits and Appeals	$1,498,800	$1,498,800	$1,498,800	$1,498,800	$1,498,800
GUS Tax System	$990,000	$990,000	$990,000	$990,000	$990,000
Help Desk Management Module	$0	$0	$0	$0	$0
Generic Program Application Module	$59,500	$59,500	$59,500	$59,500	$59,500
Advanced Tracking Module	$48,000	$48,000	$48,000	$48,000	$48,000
VOSGreeter Module	$48,492	$48,492	$48,492	$48,492	$48,492
Identity Document Verification Module	$48,000	$48,000	$48,000	$48,000	$48,000
MEUC Module[1]	$0[1]	$0[1]	$0[1]	$0[1]	$0[1]
Two Factor Authentication	$48,000	$48,000	$48,000	$48,000	$48,000

[1] The MEUC Module is for a specific program authorized under federal law for a limited period of time. The parties do not anticipate use of the MEUC Module to continue beyond 2022. In the event NDOL requests use of the MEUC Module beyond 2022, NDOL and GSI will amend the Agreement, and pricing in this 6th Amendment will apply.

E. NDOL and GSI agree that NDOL may cancel Geographic Solutions Proposed Modules (Modules) upon written notice to GSI. In the event of cancellation of Modules by NDOL, costs of such Modules will be prorated to include only the period of time in which Modules were live and in use by NDOL.

F. The Recitals of this 7th Amendment are incorporated herein as agreed provisions of this 7th Amendment.

G. All other provisions of the Original Agreement, including changes in the Original Agreement made in the prior amendments, which are not changed by this 7th Amendment, remain in effect.

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[signature page follows]

IN WITNESS WHEREOF, the parties hereto have executed this 7th Amendment; each duly authorized to do so, effective the day and year of the signature by the parties.

3/11/2021
Date

JOHN H. ALBIN, Commissioner
Nebraska Department of Labor

3/10/2021
Date

PAUL TOOMEY, President
Geographic Solutions, Inc.

REVIEWED AND APPROVED:

KIM SCHREINER, Controller
Nebraska Department of Labor
Date: 3/11/2021

ANGIE HANSEN-KRUSE, Admin Serv Director
Nebraska Department of Labor
Date: 3/11/21

KATIE S. THURBER, General Counsel
Nebraska Department of Labor
Date: 3/11/21

BRADLEY PIERCE, Reemployment Serv Director
Nebraska Department of Labor
Date: 3/10/21

ANDI BRIDGMON, UI Director
Nebraska Department of Labor
Date: 3/12/21

Geographic Solutions

Software Quotation

Date: March 4, 2021

To: John Albin
Nebraska Department of Labor
550 South 16th Street
Lincoln, NE 68509

Area to be served: State of Nebraska

Note: All pricing is valid though 6/1/2021

A complete list and full description of the proposed modules and components is available upon request.

Proposed Software

Proposed Software Modules	Description	Monthly License Fee	Annual License Fee
Two Factor Authentication **DESCRIPTION:** Service sends a 6 digit code to claimants that they will need to enter into the system to verify their identity. The code by default is sent via text. If not available it is sent via email. This code is required to be entered on registration or on login if the individual registered before the feature is activated. The claimant will only be asked to provide the 6 digit code one time. However, if the user accesses the system from a different IP location the code is required again. Includes unlimited system texts and emails. Note: Nebraska may need to add Geographic Solutions' IP addresses as SPF records.	Annual software license, including initial set-up and configuration, priority software support, maintenance and system hosting.	$4,000.00	$48,000.00

THANK YOU FOR THE OPPORTUNITY!